



Sadakathullah Appa College

*An Autonomous Institution, Re-Accredited by NAAC at an 'A' Grade, * ISO 9001: 2015 Certified *

Consultancy Policy

Introduction

Consultancy is well recognised as an effective way for institutions to disseminate knowledge and make an early and direct impact on society. This policy provides provisions for conducting consultancy and to ensure that consultancies undertaken by staff are consistent with the strategic and operational objectives and the costs are sustainable.

The policy

All research and non-research consultancies as described in this policy are governed by the following guiding principles:

- a. There should be demonstrable benefit to the institution from the consultancy through income, enhanced reputation and /or expanding the expertise of the staff member.
- b. The consultancy must not be in conflict with the functions, objectives or interests of the institution.
- c. Consultancy services should be eyeopeners to the public by conducting training, workshops etc. It also should help the upliftment of the society.
- d. Testing and Evaluation services are to be normally offered in selected specialized areas. In order to meet the needs of certain governmental and related agencies, special clients and other outside educational institutions.



- e. Standardization and calibration services may be offered in areas in which facilities are available or can be augmented. Such services should normally be backed by periodic calibration / standardization of laboratory equipment used for such purposes.

Research Consultancy

A research consultancy exists where an academic staff member provides research skills or expertise in return for remuneration from an external funder. A research consultancy may be the outcome of an individual or group.

Non-research Consultancy

Non-research Consultancies include non-research activities performed under contract for a third party. Non-Research Consultancy would include the provision of professional services to external agencies for a fee. This would include analysis of data, market surveys, opinion surveys etc., The provision of professional services such as designing, legal and medical advice undertaken by members of faculty and staff.

Benefits of Consultancy

The revenue generated from the consultancy project is shared by the consultancy agency and management in the 70:30 ratio respectively.

If more than one member take up a consultancy project than the 70% of the amount to be shared equally between them.



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