



# SADAKATHULLAH APPA COLLEGE (AUTONOMOUS)

Rahmath Nagar, Tirunelveli - 627 011

Online-Class Lesson Plan

Academic Year <sup>19-20</sup> 20-20 [Semester]

Department: PG and Research Department of Commerce

Class	:	II M.Com
Semester	:	121
Name of the Faculty	:	Dr. A. H. M. M. L.
Title of the Course	:	Advanced Corporate Accounting
Subject Code	:	18PCW32
ICT Tools used	:	
Text books	:	
Reference books	:	
e-resources	:	

Sl. No	Actual Date	Hour	Order	Unit	Topics Planned	Date-Topics Covered on	Remarks
1	17-6-19	4	A	I	Syllabus briefing	17/6	
2	18-6-19	5	B	I	Meaning of Amalgamation	18/6	
3	19-6-19	4	C	I	Accounting Standards AS14	19/6	
4	20-6-19	3	D	I	Accounting Standards AS14	20/6	
5	21-6-19	3	E	I	Difference between different types of amalgamation	21/6	
6	24-6-19	1	F	I	Problem on Amalgamation	24/6	
7	25-6-19	4	A	I	Problem on Amalgamation	25/6	

Signature of the Faculty

Signature of the HOD

Sl. No	Actual Date	Hour Time	Order	Unit	Topics Planned	Date-Topics Covered on	Remarks
8	26-6-19	5	B	I	Problem on Amalgamation	26/6	
9	27-6-19	4	C	I	Problem on Amalgamation	27/6	
10	28-6-19	3	D	I	Problem on Amalgamation	28/6	
11	1-7-19	3	E	I	Problem on Amalgamation	1/7	
12	2-7-19	1	F	I	Problem on Amalgamation	2/7	
13	3-7-19	4	A	I	Problem on Amalgamation	3/7	
14	4-7-19	5	B	I	Problem on Amalgamation	4/7	
15	5-7-19	4	C	I	Problem on Amalgamation	5/7	
16	8-7-19	3	D	II	Problem on Amalgamation	8/7	
17	9-7-19	3	E	II	Problem on Amalgamation	9/7	
18	10-7-19	1	F	II	Problem on Amalgamation	10/7	
19	11-7-19	4	A	II	Internal Reconstruction - meaning	11/7	
20	12-7-19	5	B	II	Problem on Internal reconstruction	12/7	
21	15-7-19	4	C	II	Problem on Internal reconstruction	15/7	
22	16-7-19	3	D	II	Problem on Internal reconstruction	16/7	

Signature of the Faculty

Signature of the HOD

Sl. No	Actual Date	Hour Time	Order	Unit	Topics Planned	Date-Topics Covered on	Remarks
23	17-7-19	3	E	ii	Problem on Internal reconstruction	17/7	
24	18-7-19	1	F	ii	Problem on Internal reconstruction	18/7	
25	19-7-19	4	A	ii	Problem on Internal reconstruction	19/7	
26	22-7-19	5	B	ii	Problem on Internal reconstruction	22/7	
27	23-7-19	4	C	ii	Liquidator Final Statement of Accounts	23/7	
28	24-7-19	3	D	ii	Procedure for Liquidation	24/7	
29	25-7-19	3	E	i	Preparation of Statement of Affairs	25/7	
30	26-7-19	1	F	ii	Form of Deficiency of Surplus Account	26/7	
31	29-7-19	4	A	ii	Problem on Liquidator's Final Statement of Accounts	29/7	
32	30-7-19	5	B	ii	Problem on Liquidator's Final Statement of Accounts	30/7	
33	31-7-19	4	C	ii	Problem on Liquidator's Final Statement of Accounts	31/7	
34	1-8-19	3	D	iii	Problem on Liquidator's Final Statement of Accounts	1/8	
35	2-8-19	3	E	iii	Problem on Liquidator's Final Statement of Accounts	2/8	
36	3-8-19	1	F	iii	Problem on Liquidator's Final Statement of Accounts	3/8	

Signature of the Faculty

Signature of the HOD

Sl. No	Actual Date	Hour Time	Order	Unit	Topics Planned	Date-Topics Covered on	Remarks
37	5-8-19	4	A	(ii)	Banking Company Accounts	5/8	
38	6-8-19	5	B	(ii)	Meaning, definition on Banking Company Accounts	6/8	
39	7-8-19	4	C	(ii)	Format on P/L a/c for Banks	7/8	
40	8-8-19	3	D	(ii)	Calculation on Rebate on Bills Discounted	8/8	
41	9-8-19	3	E	(ii)	Calculation on Rebate on Bills Discounted	9/8	
42	19-8-19	1	F	(ii)	Problem on P+L a/c on Banking Companies	19/8	
43	20-8-19	4	A	(ii)	Problem on P+L a/c on Banking Companies	20/8	
44	21-8-19	5	B	(ii)	Problem on P+L a/c on Banking Companies	21/8	
45	22-8-19	4	C	(ii)	Problem on P+L a/c on Banking Companies	22/8	
46	26-8-19	3	D	(ii)	Non-Performing Asset	26/8	
47	27-8-19	3	E	(ii)	Problem on Non-Performing Asset	27/8	
48	28-8-19	1	F	(ii)	Banking Company A/c Preparation of Balance sheet	28/8	
49	29-8-19	4	A	(ii)	Banking Company A/c Preparation of BLS	29/8	
50	30-8-19	5	B	(ii)	Banking Company A/c Preparation of Balance sheet	30/8	
51	3-9-19	4	C	(ii)	Banking company a/c Preparation of BLS	3/9	

Signature of the Faculty

Signature of the HOD

Sl. No	Actual Date	Hour Time	Order	Unit	Topics Planned	Date-Topics Covered on	Remarks
52	4-9-19	3	D	iii	Banking Company Alc Preparation of BLS	4/9	
53	5-9-19	3	E	iii	Banking company Alc Preparation of BLS	5/9	
54	6-9-19	1	F	iii	Banking Company Alc Preparation of Balance sheet	6/9	
55	7-9-19	4	A	iii	Introduction on Insurance Company Alc's	7/9	
56	9-9-19	5	B	iv	Format on Life Insurance company Alc's	9/9	
57	11-9-19	4	C	iv	Problem on Life Insurance	11/9	
58	12-9-19	3	D	iv	Problem on Life Insurance	12/9	
59	13-9-19	3	E	iv	Problem on Life Insurance	13/9	
60	16-9-19	1	F	iv	Problem on Life Insurance	16/9	
61	17-9-19	4	A	iv	Problem on Life Insurance	17/9	
62	18-9-19	5	B	iv	Problem on Life Insurance	18/9	
63	19-9-19	4	C	iv	Problems on Life Insurance	19/9	
64	20-9-19	3	D	iv	Formats for the preparation of Final Alc's of General Insurance	20/9	
65	23-9-19	3	E	iv	Problems on General Insurance	20/9	
66	24-9-19	1	F	iv	Problems on General Insurance	24/9	

Signature of the Faculty

Signature of the HOD

Sl. No	Actual Date	Hour	Order	Unit	Topics Planned	Date-Topics Covered on	Remarks
69	25-9-19	4	A	IV	Problems on General Insurance	25/9	
70	26-9-19	5	B	IV	Problems on General Insurance	26/9	
71	27-9-19	4	C	IV	Double Accounts Format discussion	27/9	
72	28-9-19	3	D	IV	Problems Double A/cs - Transport Undertakings	28/9	
73	30-9-19	3	E	IV	Problems Double Accounts - Transport Undertakings	30/9	
74	1-10-19	1	F	IV	Problems Double Accounts - Transport Undertakings	1/10	
75	3-10-19	4	A	IV	Problems Double Accounts - Transport Undertakings	3/10	
76	4-10-19	5	B	IV	Problems Double Accounts - Transport Undertakings	4/10	
77	9-10-19	4	C	IV	Problems Double Accounts - Transport Undertakings	9/10	
78	10-10-19	3	D	IV	Problems Double Accounts - Transport Undertakings	10/10	
79	11-10-19	3	E	IV	Problem on case all shares are with holding company	11/10	
80	14-10-19	1	F	IV	Problem on Inter company owing and Stock Reserve	14/10	
81	15-10-19	4	A	IV	Problem on Revaluation of Assets	15/10	
82	16-10-19	5	B	IV	Problem on Revaluation of Assets	16/10	
83	17-10-10	4	C	IV	Problem on Revaluation of Assets, Bonus Issue.	17/10	

Signature of the Faculty

Signature of the HOD

Sl. No	Actual Date	Hour Time	Order	Unit	Topics Planned	Date-Topics Covered on	Remarks
82	18-10-21	3	D	iv	Problems on Bonus Issue from pre-acquisition Profit	18/w	
83	19-10-21	3	E	iv	Inten co-divines and Stock Reserve	15/w	
84	21-10-21	1	F	v	Problems on Bonus issue from Post acquisition	21/w	
85	22-10-21	4	A	v	Problems on Bonus issue, Inten company, ewings	22/w	
86	23-10-21	5	B	v	Stock Reserve and Intenim Dividend with 100% Holdings	23/w	
87	24-10-21	4	C	v	Problems on Bonus issue Revelation of Assets	24/w	
88	25-10-21	3	D	vi	Problem on cross Holdings	25/w	
89	29-10-21	3	E	v	Problem on more than one subsidiary	29/w	
90	30-10-21	1	F	v	Consolidation and Examination briefing	30/w	

Signature of the Faculty

Signature of the HOD



# SADAKATHULLAH APPA COLLEGE (AUTONOMOUS)

Rahmath Nagar, Tirunelveli - 627 011

## Online-Class Lesson Plan

Academic Year 2020-2021 [Odd Semester]

Department: P.G Research Department of Commerce

Class	:	II. M.Com
Semester	:	III
Name of the Faculty	:	Dr. M. Abdul Rahuman
Title of the Course	:	Organisational Behaviour
Subject Code	:	18PCCO31
ICT Tools used	:	Power point, Google Meet, Google Class room
Text books	:	Organisational Behaviour – Aswathappa
Reference books	:	Organisational Behaviour – S.S. Khanka , S. Chand
e-resources	:	<a href="https://classroom.google.com/c/MTQxODczMTU0NjE0">https://classroom.google.com/c/MTQxODczMTU0NjE0</a>  <a href="https://drive.google.com/file/d/1gVKmnLpG2Gy7fXxSnGZVcFKY_Sfe_C2r/view?usp=sharin">https://drive.google.com/file/d/1gVKmnLpG2Gy7fXxSnGZVcFKY_Sfe_C2r/view?usp=sharin</a>

Sl. No	Actual Date	Time	Order	Unit	Topics Planned	Date-Topics Covered on	Remarks
1	4.8.2020	3.30 P.M	A	1	Organisational Behaviour introduction	4.8.2020	
2	5.8.2020	12.30 A.M	B	1	Meaning, Definition	5.8.2020	
3	6.8.2020	10.00 A.M	C	1	Fundamental concepts of O.B	6.8.2020	
4	7.8.2020	3.30 P.M	D	1	Scope of O.B	7.8.2020	
5	8.8.2020	2.30 P.M	E	1	Characteristics of O.B <a href="https://drive.google.com/file/d/1gVKmnLpG2Gy7fXxSnGZVcFKY_Sfe_C2r/view?usp=sharin">https://drive.google.com/file/d/1gVKmnLpG2Gy7fXxSnGZVcFKY_Sfe_C2r/view?usp=sharin</a>	8.8.2020	
6	10.8.2020	10.00 A.M	F	1	Need for studying O.B	10.8.2020	



7	12.8.2020	3.30 P.M	A	1	Need for studying O.B	12.8.2020	
---	-----------	----------	---	---	-----------------------	-----------	--

Sl. No	Actual Date	Time	Order	Unit	Topics Planned	Date-Topics Covered on	Remarks
8	13.8.2020	12.30 P.M	B	1	Contributing disciplines	13.8.2020	
9	14.8.2020	10.00 A.M	C	1	Contributing disciplines	14.8.2020	
10	17.8.2020	3.30 P.M	D	1	Contributing disciplines	17.8.2020	
11	18.8.2020	2.30 P.M	E	1	Models of O.B	18.8.2020	
12	19.8.2020	10.00 A.M	F	1	Autocratic Model	19.8.2020	
13	20.8.2020	12.30 P.M	A	1	Custodial Model	20.8.2020	
14	21.8.2020	10.30 A.M	B	1	Custodial Model	21.8.2020	
15	24.8.2020	8.30 A.M	C	1	Supportive Model	24.8.2020	
16	25.8.2020	12.30 P.M	D	1	Collegial Model	25.8.2020	
17	26.8.2020	11.30 A.M	E	1	Factors of O.B	26.8.2020	
18	27.8.2020	8.30 A.M	F	1	Factors of O.B	27.8.2020	
19	28.8.2020	12.30 P.M	A	2	Personality introduction	28.8.2020	
20	31.8.2020	10.30 A.M	B	2	Determinants of personality	31.8.2020	
21	1.9.2020	8.30 A.M	C	2	Determinants of personality	1.9.2020	

22	2.9.2020	12.30 P.M	D	2	Perception process	2.9.2020	
----	----------	--------------	---	---	--------------------	----------	--

Sl. No	Actual Date	Time	Order	Unit	Topics Planned	Date-Topics Covered on	Remarks
23	3.9.2020	11.30 A.M	E	2	Perception process	3.9.2020	
24	4.9.2020	8.30 A.M	F	2	Factors affecting perception	5.9.2020	I CIA
25	5.9.2020	12.30 P.M	A	2	Factors affecting perception	5.9.2020	
26	7.9.2020	10.30 A.M	B	2	Motivation – Meaning, Def	7.9.2020	
27	8.9.2020	8.30 A.M	C	2	Importance of Motivation	9.9.2020	I CIA
28	9.9.2020	12.30 P.M	D	2	Importance of Motivation	9.9.2020	
29	10.9.2020	11.30 A.M	E	2	Theories of Motivation	10.9.2020	
30	11.9.2020	8.30 A.M	F	2	Need Hierarchy Motivation	11.9.2020	
31	12.9.2020	12.30 P.M	A	2	Need Hierarchy Motivation	12.9.2020	
32	14.9.2020	10.30 A.M	B	2	Theory X and Theory Y	14.9.2020	
33	15.9.2020	8.30 A.M	C	2	Theory X and Theory Y	15.9.2020	
34	16.9.2020	12.30 P.M	D	2	Two Factors Theory	16.9.2020	
35	17.9.2020		E	2	Two Factors Theory	17.9.2020	
36	18.9.2020	8.30 A.M	F	2	Victor Vroom Theory	18.9.2020	

Sl. No	Actual Date	Time	Order	Unit	Topics Planned	Date-Topics Covered on	Remarks
37	19.9.2020	12.30 P.M	A	3	Group Dynamics <a href="https://drive.google.com/file/d/1q4QwnkW07-oTckdxMtb9fZ7o6RgYIQM/view?usp=sharing">https://drive.google.com/file/d/1q4QwnkW07-oTckdxMtb9fZ7o6RgYIQM/view?usp=sharing</a>	19.9.2020	
38	21.9.2020	10.30 A.M	B	3	Characteristics of Dynamics	21.9.2020	
39	22.9.2020	8.30 A.M	C	3	Importance of Group	22.9.2020	
40	23.9.2020	12.30 P.M	D	3	Types of Group	23.9.2020	
41	24.9.2020	11.30 A.M	E	3	Functions of Group <a href="https://drive.google.com/file/d/1zwHREX_VQ_BR-faiCc2IKKEHNAR5vGUt/view?usp=sharing">https://drive.google.com/file/d/1zwHREX_VQ_BR-faiCc2IKKEHNAR5vGUt/view?usp=sharing</a>	24.9.2020	
42	25.9.2020	8.30 A.M	F	3	Group Development	25.9.2020	
43	28.9.2020	12.30 P.M	A	3	Stages of Development	28.9.2020	
44	29.9.2020	10.30 A.M	B	3	Leadership introduction	29.9.2020	
45	30.9.2020	8.30 A.M	C	3	Concept of Leadership	30.9.2020	
46	1.10.2020	12.30 P.M	D	3	Leadership Styles	1.10.2020	
47	3.10.2020	11.30 A.M	E	3	Leadership Styles	3.10.2020	
48	5.10.2020	8.30 A.M	F	3	Types of leadership	5.10.2020	
49	6.10.2020	12.30 P.M	A	3	Autocratic Leadership <a href="https://drive.google.com/file/d/1LbpaApt_jCJ5ILuBzGgyU3CVP6vKVzsE/view?usp=sharing">https://drive.google.com/file/d/1LbpaApt_jCJ5ILuBzGgyU3CVP6vKVzsE/view?usp=sharing</a>	6.10.2020	

50	7.10.2020	10.30 A.M	B	3	Trait theory	7.10.2020	
51	8.10.2020	8.30 A.M	C	3	Trait theory <a href="https://drive.google.com/file/d/1xx7H84YaNQX0Gx4YTqBBWRdOzQsEoe2r/view?usp=sharing">https://drive.google.com/file/d/1xx7H84YaNQX0Gx4YTqBBWRdOzQsEoe2r/view?usp=sharing</a>	8.10.2020	

Sr No	Actual Date	Time	Order	Unit	Topics Planned	Date-Topics Covered on	Remarks
52	9.10.2020	12.30 P.M	D	3	Behavioural Theory	9.10.2020	
53	10.10.2020	8.30 A.M	E	3	Situational theory	10.10.2020	
54	12.10.2020	11.30 A.M	F	3	Managerial Grid	12.10.2020	
55	13.10.2020	12.30 P.M	A	4	Organisational Conflict	13.10.2020	
56	14.10.2020	10.30 A.M	B	4	Levels of Conflict	14.10.2020	
57	15.10.2020	8.30 A.M	C	4	Conflict process <a href="https://drive.google.com/file/d/1SlcYIB38_InKYzgef5mw1m7bQ08qCdTO/view?usp=sharing">https://drive.google.com/file/d/1SlcYIB38_InKYzgef5mw1m7bQ08qCdTO/view?usp=sharing</a>	15.10.2020	<a href="https://drive.google.com/file/d/1SlcYIB38_InKYzgef5mw1m7bQ08qCdTO/view?usp=sharing">https://drive.google.com/file/d/1SlcYIB38_InKYzgef5mw1m7bQ08qCdTO/view?usp=sharing</a>
58	16.10.2020	12.30 P.M	D	4	Causes of Conflict <a href="https://drive.google.com/file/d/1_qYBPuwbY4B0rNCEZmNZfHZTzGmsJjvZ/view?usp=sharing">https://drive.google.com/file/d/1_qYBPuwbY4B0rNCEZmNZfHZTzGmsJjvZ/view?usp=sharing</a>	16.10.2020	
59	17.10.2020	11.30 A.M	E	4	Functional aspects	28.10.2020	C.L

60	19.10.2020	8.30 A.M	F	4	Dysfunctional aspects	28.10.2020	II.CIA
61	20.10.2020	12.30 P.M	A	4	Difference between functional and dysfunctional	28.10.2020	II.CIA
62	21.10.2020	10.30 A.M	B	4	Traditional concept	29.10.2020	II.CIA
63	22.10.2020	8.30 A.M	C	4	Approaches of conflict	29.10.2020	II.CIA
64	23.10.2020	12.30 P.M	D	4	Approaches of conflict	29.10.2020	II.CIA
65	24.10.2020	11.30 A.M	E	4	Conflict Management	29.10.2020	II.CIA
66	27.10.2020	8.30 A.M	F	4	Conflict Management	2.11.2020	

Sl. No	Actual Date	Time	Order	Unit	Topics Planned	Date-Topics Covered on	Remarks
67	28.10.2020	12.30 P.M	A	4	Reason for conflict	2.11.2020	
68	29.10.2020	10.30 A.M	B	4	Reason for conflict	2.11.2020	
69	31.10.2020	8.30 A.M	C	4	Remedies of conflict	3.11.2020	
70	2.11.2020	12.30 P.M	D	4	Communication of conflict	3.11.2020	
71	3.11.2020	11.30 A.M	E	4	Interpersonal communication	4.11.2020	
72	4.11.2020	8.30 A.M	F	4	Interpersonal communication	4.11.2020	
73	5.11.2020	12.30 P.M	A	5	Organisational change	5.11.2020	
74	6.11.2020	10.30 A.M	B	5	Meaning and Def of Organisational Change	6.11.2020	

75	7.11.2020	8.30 A.M	C	5	Need for change	7.11.2020	
76	9.11.2020	12.30 P.M	D	5	Types of Change	9.11.2020	
77	10.11.2020	11.30 A.M	E	5	Types of Change	10.11.2020	
78	11.11.2020	8.30 A.M	F	5	Resistance to change	11.11.2020	
79	12.11.2020	12.30 P.M	A	5	Resistance to change	12.11.2020	
80	13.11.2020	10.30 A.M	B	5	Managing resistance to change	13.11.2020	
81	16.11.2020	8.30 A.M	C	5	Organisational Development	23.11.2020	III CIA

Sl. No	Actual Date	Time	Order	Unit	Topics Planned	Date-Topics Covered on	Remarks
82	17.11.2020	12.30 P.M	D	5	Meaning, definition O.D	23.11.2020	III CIA
83	18.11.2020	11.30 A.M	E	5	Characteristics of O.D	23.11.2020	III CIA
84	19.11.2020	8.30 A.M	F	5	Characteristics of O.D	24.11.2020	III CIA
85	20.11.2020	12.30 P.M	A	5	Objectives of O,D	24.11.2020	III CIA
86	21.11.2020	10.30 A.M	B	5	Importance of O.D	24.11.2020	III CIA
87	22.11.2020	8.30 A.M	C	5	Importance of O.D	26.11.2020	
88	23.11.2020	12.30 P.M	D	5	Advantages of O,D	26.11.2020	
89	24.11.2020	11.30 A.M	E	5	Types of O.D Change	26.11.2020	

90	26.11.2020	8.30 A.M	F	5	Types of O.D Change	27.11.2020

Dr. M. Abdul Rahuman

*M. Abdul Rahuman*  
Signature of the Faculty

*[Signature]*  
Signature of the HOD



# SADAKATHULLAH APPA COLLEGE (AUTONOMOUS)

Rahmath Nagar, Tirunelveli - 627 011


## Online-Class Lesson Plan

Academic Year 2020-2021 [Odd Semester]

Department: PG and Research Department of Commerce

Class	: II M.COM.
Semester	: <del>IV</del>
Name of the Faculty	: DR.M.MOHAMED SIDDIK
Title of the Course	: TAXATION AND TAX PLANNING - I
Subject Code	: 18PCCQ33
ICT Tools used	: GOOGLE MEET – GOOGLE CLASS ROOM-MS PPT
Text books	: INCOME TAX LAW AND PRACTICE – DR.H.C.MEHROTRA – DR.S.P.GOYAL
Reference books	: INCOME TAX LAW AND PRACTICE – V.P.GAUR AND D.B.NARANG
e-resources	: <a href="https://classroom.google.com/u/1/c/MTI3OTA5MzgxMTg1">https://classroom.google.com/u/1/c/MTI3OTA5MzgxMTg1</a> <a href="https://drive.google.com/file/d/1DgoX2NPVBxW2CaKKwNksJTmIsHJg10Qy/view?usp=sharing">https://drive.google.com/file/d/1DgoX2NPVBxW2CaKKwNksJTmIsHJg10Qy/view?usp=sharing</a>


Sl. No	Actual Date	Time	Order	Unit	Topics Planned	Date-Topics Covered on	Remarks
1	4.8.2020	10.30-11.20 A.M	A	I	Income Tax -meaning	4.8.2020	
2	5.8.2020	11.30-12.20 P.M	B	„	Income Tax in India	5.8.2020	
3	6.8.2020	12.30-01.20 P.M	C	„	Basic concept	6.8.2020	
4	7.8.2020	08.30-09.20 A.M	D	„	Previous year	7.8.2020	
5	8.8.2020	09.30-10.20 A.M	E	„	Assessment year	8.8.2020	
6	10.8.2020	10.30-11.20 A.M	F	„	Person – Gross Total Income	10.8.2020	
7	12.8.2020	10.30-11.20 A.M	A	„	Residential Status of an Assesseees	12.8.2020	

  
Signature of the Faculty

Signature of the HOD



Sl. No	Actual Date	Time	Order	Unit	Topics Planned	Date-Topics Covered on	Remarks
8	13.8.2020	11.30-12.20 P.M	B	"	PROBLEM NO.1 AND 2	13.8.2020	
9	14.8.2020	12.30-01.20 P.M	C	"	Problem no.3	14.8.2020	
10	17.8.2020	08.30-09.20 A.M	D	"	Problem no.4	17.8.2020	
11	18.8.2020	09.30-10.20 A.M	E	"	Problem no,5 and 6	18.8.2020	
12	19.8.2020	10.30-11.20 A.M	F	II	INCOME FROM SALARY – PROBLEM NO.1	19.8.2020	
13	20.8.2020	10.30-11.20 A.M	A	"	Allowances Problem No.2	20.8.2020	
14	21.8.2020	11.30-12.20 P.M	B	"	Taxable allowances Problem No.3	21.8.2020	
15	24.8.2020	12.30-01.20 P.M	C	"	Perquisites Problem No.4	24.8.2020	
16	25.8.2020	08.30-09.20 A.M	D	"	Deductions Problem No.5	25.8.2020	
17	26.8.2020	09.30-10.20 A.M	E	"	Problem No.6	26.8.2020	
18	27.8.2020	10.30-11.20 A.M	F	"	Problem No.7	27.8.2020	
19	28.8.2020	10.30-11.20 A.M	A	"	Problem No.8	28.8.2020	
20	31.8.2020	11.30-12.20 P.M	B	"	Problem No.9	31.8.2020	
21	1.9.2020	12.30-01.20 P.M	C	"	Problem No.10	1.9.2020	
22	2.9.2020	08.30-09.20 A.M	D	"	Problem No.11	2.9.2020	

  
Signature of the Faculty


Signature of the HOD

Sl No	Actual Date	Time	Order	Unit	Topics Planned	Date-Topics Covered on	Remarks
23	3.9.2020		E				
24	4.9.2020		F				
25	5.9.2020		A				
26	7.9.2020		B				
27	8.9.2020		C				
28	9.9.2020		D				
29	10.9.2020		E				
30	11.9.2020	10.30-11.20 A.M	F	”	Problem No.12	11.9.2020	
31	12.9.2020	10.30-11.20 A.M	A	”	Problem No.13	12.9.2020	
32	14.9.2020	11.30-12.20 P.M	B	III	INCOME FROM HOUSE PROPERTY - PROBLEM NO.1	14.9.2020	
33	15.9.2020	12.30-01.20 P.M	C	”	Gross Annual Value Problem No.2	15.9.2020	
34	16.9.2020	08.30-09.20 A.M	D	”	Net Annual Value Problem No.3	16.9.2020	
35	17.9.2020	09.30-10.20 A.M	E	”	Deductions Problem No.4	17.9.2020	
36	18.9.2020	10.30-11.20 A.M	F	”	Problem No.5	18.9.2020	

MS  
Signature of the Faculty


Signature of the HOD

Sl. No	Actual Date	Time	Order	Unit	Topics Planned	Date-Topics Covered on	Remarks
37	19.9.2020	10.30-11.20 A.M	A	”	Problem No.6	19.9.2020	
38	21.9.2020	11.30-12.20 P.M	B	”	Problem No.7	21.9.2020	
39	22.9.2020	12.30-01.20 P.M	C	”	Problem No.8	22.9.2020	
40	23.9.2020	08.30-09.20 A.M	D	”	Problem No.9	23.9.2020	
41	24.9.2020	09.30-10.20 A.M	E	”	Problem No.10	24.9.2020	
42	25.9.2020	10.30-11.20 A.M	F	”	Problem No.11	25.9.2020	
43	28.9.2020	10.30-11.20 A.M	A	”	Problem No.12	28.9.2020	
44	29.9.2020	11.30-12.20 P.M	B	”	Problem No.13	29.9.2020	
45	30.9.2020	12.30-01.20 P.M	C	”	Problem No.14	30.9.2020	
46	1.10.2020	08.30-09.20 A.M	D	”	Problem No.15	1.10.2020	
47	3.10.2020	09.30-10.20 A.M	E	IV	PROFIT AND GAINS OF BUSINESS AND PROFESSION PROBLEM NO.1	3.10.2020	
48	5.10.2020	10.30-11.20 A.M	F	”	Expenses allowed Problem No.2	5.10.2020	
49	6.10.2020	10.30-11.20 A.M	A	”	Expenses not allowed Problem No.3	6.10.2020	
50	7.10.2020	11.30-12.20 P.M	B	”	Problem No.4	7.10.2020	
51	8.10.2020	12.30-01.20 P.M	C	”	Problem No.5	8.10.2020	

  
Signature of the Faculty

Signature of the HOD

Sl. No	Actual Date	Time	Order	Unit	Topics Planned	Date-Topics Covered on	Remarks
52	9.10.2020	08.30-09.20 A.M	D	”	Problem No.6	9.10.2020	
53	10.10.2020	09.30-10.20 A.M	E	”	Problem No.7	10.10.2020	
54	12.10.2020	10.30-11.20 A.M	F	”	Problem No.8	12.10.2020	
55	13.10.2020	10.30-11.20 A.M	A	”	Problem No.9	13.10.2020	
56	14.10.2020	11.30-12.20 P.M	B	”	Problem No.10	14.10.2020	
57	15.10.2020	12.30-01.20 P.M	C	”	Problem No.11	15.10.2020	
58	16.10.2020	08.30-09.20 A.M	D	”	Problem No.12	16.10.2020	
59	17.10.2020 (Net exam)		E				
60	19.10.2020		F				
61	20.10.2020		A				
62	21.10.2020		B				
63	22.10.2020		C				
64	23.10.2020		D				
65	24.10.2020		E				
66	27.10.2020	10.30-11.20 A.M	F	”	Problem No.13	27.10.2020	

  
Signature of the Faculty


Signature of the HOD

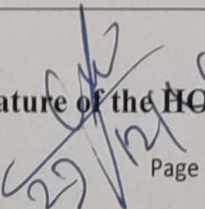
Sl. No	Actual Date	Time	Order	Unit	Topics Planned	Date-Topics Covered on	Remarks
67	28.10.2020	10.30-11.20 A.M	A	„	Problem No.14	28.10.2020	
68	29.10.2020	11.30-12.20 P.M	B	„	Problem No.15	29.10.2020	
69	31.10.2020	12.30-01.20 P.M	C	„	Problem No.16	31.10.2020	
70	2.11.2020	08.30-09.20 A.M	D	„	Problem No.17	2.11.2020	
71	3.11.2020	09.30-10.20 A.M	E	„	Problem No.18	3.11.2020	
72	4.11.2020	10.30-11.20 A.M	F	„	Problem No.19	4.11.2020	
73	5.11.2020	10.30-11.20 A.M	A	„	Problem No.20	5.11.2020	
74	6.11.2020	11.30-12.20 P.M	B	„	Problem No.21	6.11.2020	
75	7.11.2020	12.30-01.20 P.M	C	„	INCOME FROM CAPITAL GAIN AND OTHER SOURSES Problem No.1	7.11.2020	
76	9.11.2020	08.30-09.20 A.M	D	„	Long term CG Problem No.2	9.11.2020	
77	10.11.2020	09.30-10.20 A.M	E	„	Short term CG Problem No.3	10.11.2020	
78	11.11.2020	10.30-11.20 A.M	F	„	Deductions Problem No.4	11.11.2020	
79	12.11.2020	10.30-11.20 A.M	A	„	Problem No.5	12.11.2020	
80	13.11.2020	11.30-12.20 P.M	B	„	Problem No.6	13.11.2020	
81	16.11.2020		C				

*MS*  
Signature of the Faculty

Signature of the HOD

Sl. No	Actual Date	Time	Order	Unit	Topics Planned	Date-Topics Covered on	Remarks
82	17.11.2020		D				
83	18.11.2020		E				
84	19.11.2020		F				
85	20.11.2020		A				
86	21.11.2020		B				
87	22.11.2020	12.30-01.20 P.M	C	”	INCOME FROM OTHER SOURCES Problem No.1	22.11.2020	
88	23.11.2020	08.30-09.20 A.M	D	”	Deductions Problem No.2	23.11.2020	
89	24.11.2020	09.30-10.20 A.M	E	”	Problem No.3	24.11.2020	
90	26.11.2020	10.30-11.20 A.M	F	”	Problem No.4	27.11.2020	

  
Signature of the Faculty

  
Signature of the HOD



**SADAKATHULLAH APPA COLLEGE (AUTONOMOUS)**

**Rahmath Nagar, Tirunelveli - 627 011**

**Online-Class Lesson Plan**

**Academic Year 2020-2021 [Odd Semester]**

**Department: PG & RESEARCH DEPARTMENT OF COMMERCE**

<b>Class</b>	: I B.COM
<b>Semester</b>	: I
<b>Name of the Faculty</b>	: Dr. P. GEETHA
<b>Title of the Course</b>	: BUSINESS ORGANISATION
<b>Subject Code</b>	: 18UCCO12
<b>ICT Tools used</b>	: COMPUTER, INTERNET, GOOGLE CLASS ROOM, GOOGLE MEET
<b>Text books</b>	: ORGANISATION & MANAGEMENT C.B GUPTA
<b>Reference books</b>	: FUNDAMENTALS BUSINESS ORGAINISATION & MANAGEMENT Y.K BUSHAN
<b>e-resources</b>	: <a href="https://drive.google.com/file/d/1IzV8uYaSXls3TB7e5-i7DZSJi6UbEzF9/view?usp=sharing">https://drive.google.com/file/d/1IzV8uYaSXls3TB7e5-i7DZSJi6UbEzF9/view?usp=sharing</a> <a href="https://drive.google.com/file/d/1VmiiwOILhY9WrhYgN3EUtVbnGy8bSM6q/view?usp=sharing">https://drive.google.com/file/d/1VmiiwOILhY9WrhYgN3EUtVbnGy8bSM6q/view?usp=sharing</a> <a href="https://drive.google.com/file/d/1F-C4R-nSvho_mqEU74Xc9eN1fhlhKxPl/view?usp=sharing">https://drive.google.com/file/d/1F-C4R-nSvho_mqEU74Xc9eN1fhlhKxPl/view?usp=sharing</a>

Sl. No	Actual Date	Time	Order	Unit	Topics Planned	Date-Topics Covered on	Remarks
1	1.9.2020	8.30 -9.20am	C	I	Introduction	1.9.2020	
2	2.9.2020	9.30-10.20 am	D	I	Meaning of economic & non economic activities	2.9.2020	
3	3.9.2020	12.30 -1.20pm	E	I	Meaning of profession	3.9.2020	
4	4.9.2020	9.30-10.30 am	F	I	characteristics	4.9.2020	
5	5.9.2020	11.30-12.20 pm	A	I	Employment and its characteristics	5.9.2020	

*P. Geetha*

*[Signature]*  
Page 1 of 7  
20/24.

6	8.9.2020	8.30 -9.20am	C	I	Business and its characteristics	8.9.2020	
7	9.9.2020	9.30-10.20 am	D	I	Difference between profession , employment and business	9.9.2020	
8	10.9.2020	12.30 -1.20pm	E	I	Meaning of commerce	10.9.2020	
9	11.9.2020	9.30-10.30 am	F	I	Types of business	11.9.2020	
10	12.9.2020	11.30-12.20 pm	A	I	Types of industries	12.9.2020	
11	15.9.2020	8.30 -9.20am	C	I	Scope and objectives of business	15.9.2020	
12	16.9.2020	9.30-10.20 am	D	I	Importance of business , qualities of successful businessmen	16.9.2020	
13	17.9.2020	12.30 -1.20pm	E	I	Social responsibilities of business	17.9.2020	
14	18.9.2020	9.30-10.30 am	F	II	Forms of business organisation	18.9.2020	

Signature of the Faculty

*P. P. 2015*

Signature of the HOD

*[Handwritten Signature]*



Sl. No	Actual Date	Time	Order	Unit	Topics Planned	Date-Topics Covered on	Remarks
15	19.9.2020	11.30-12.20 pm	A	II	Meaning of sole proprietorship	19.9.2020	
16	22.9.2020	8.30 -9.20am	C	II	Merits and demerits	22.9.2020	
17	23.9.2020	9.30-10.20 am	D	II	JHF and its characteristics	23.9.2020	
18	24.9.2020	12.30 -1.20pm	E	II	Partnership definition and characteristics	24.9.2020	
19	25.9.2020	9.30-10.30 am	F	II	Types of partner	25.9.2020	
20	28.9.2020	11.30-12.20 pm	A	II	Merits and demerits	28.9.2020	
21	30.9.2020	8.30 -9.20am	C	II	Joint stock companies and its characteristics	30.9.2020	
22	1.10.2020	9.30-10.20 am	D	II	Types, difference between public and private limited company	1.10.2020	
23	3.10.2020	12.30 -1.20pm	E	II	Merits and demerits	3.10.2020	
24	5.10.2020	9.30-10.30 am	F	II	Co operative organisation	5.10.2020	
25	6.10.2020	11.30-12.20 pm	A	II	Factors influencing choice on Business organisation	6.10.2020	
26	8.10.2020	8.30 -9.20am	C	II	MNC	8.10.2020	

Signature of the Faculty

*P. S. Palka*

Signature of the HQD

*[Handwritten Signature]*  
3/11/20

SL No	Actual Date	Time	Order	Unit	Topics Planned	Date-Topics Covered on	Remarks
27	9.10.2020	9.30-10.20 am	D	III	Meaning of plant location	9.10.2020	
28	10.10.2020	12.30 -1.20pm	E	III	Definition	10.10.2020	
29	12.10.2020	9.30-10.30 am	F	III	Factors of influencing plant location	12.10.2020	
30	13.10.2020	11.30-12.20 pm	A	III	Secondary factors influencing plant location	13.10.2020	
31	15.10.2020	8.30 -9.20am	C	III	Selection of a site	15.10.2020	
32	16.10.2020	9.30-10.20 am	D	III	Advantages and disadvantages of plant location in villages and cities	16.10.2020	
33	17.10.2020	12.30 -1.20pm	E	III	Determination of optimum location of plant	17.10.2020	
34	19.10.2020	9.30-10.30 am	F	III	Plant layout and its objectives	28.10.2020	
35	20.10.2020	11.30-12.20 pm	A	III	Steps involved in designing layout	28.10.2020	
36	22.10.2020	8.30 -9.20am	C	III	Characteristics /features of good layout	31.10.2020	
37	23.10.2020	9.30-10.20 am	D	III	Types of layout	31.10.2020	
38	24.10.2020	12.30 -1.20pm	E	III	Product layout	31.10.2020	
39	27.10.2020	9.30-10.30 am	F	III	Process , static layout	2.11.2020	

Signature of the Faculty

*P. S. Gauthier*

Signature of the HOD

*[Signature]*  
Page 4 of 7

Sl. No	Actual Date	Time	Order	Unit	Topics Planned	Date-Topics Covered on	Remarks
40	28.10.2020	11.30-12.20 pm	A	IV	Meaning of business combination	2.11.2020	
41	31.10.2020	8.30 -9.20am	C	IV	Causes of business combination	3.11.2020	
42	2.11.2020	9.30-10.20 am	D	IV	Causes of business combination	3.11.2020	
43	3.11.2020	12.30 -1.20pm	E	IV	Advantages of combination	4.11.2020	
44	4.11.2020	9.30-10.30 am	F	IV	Types of combination	4.11.2020	
45	5.11.2020	11.30-12.20 pm	A	IV	Forms of combination	5.11.2020	
46	7.11.2020	8.30 -9.20am	C	IV	Functions of various types	7.11.2020	
47	9.11.2020	9.30-10.20 am	D	IV	Cartels	9.11.2020	
48	10.11.2020	12.30 -1.20pm	E	IV	Pools and various types of pools	10.11.2020	
49	11.11.2020	9.30-10.30 am	F	IV	Advantages and disadvantages of forms	11.11.2020	
50	12.11.2020	11.30-12.20 pm	A	IV	rationalisation	12.11.2020	
51	16.11.2020	8.30 -9.20am	C	IV	Meaning and causes of rationalisation	24.11.2020	

Signature of the Faculty

*P. G. G. G.*

Signature of the HOD

*[Handwritten Signature]*

Sl. No	Actual Date	Time	Order	Unit	Topics Planned	Date-Topics Covered on	Remarks
52	17.11.2020	9.30-10.20 am	D	IV	Stages of rationalisation	24.11.2020	
53	18.11.2020	12.30 -1.20pm	E	V	Meaning of business undertaking	26.11.2020	
54	19.11.2020	9.30-10.30 am	F	V	Types of business undertaking	26.11.2020	
55	20.11.2020	11.30-12.20 pm	A	V	Private sector enterprises	27.11.2020	
56	22.11.2020	8.30 -9.20am	C	V	Public sector enterprises	27.11.2020	
57	23.11.2020	9.30-10.20 am	D	V	Forms of public enterprises	27.11.2020	
58	24.11.2020	12.30 -1.20pm	E	V	Departmental undertaking/characteristics	30.11.2020	
59	26.11.2020	9.30-10.30 am	F	V	Public corporation	30.11.2020	
60	27.11.2020	11.30-12.20 pm	A	V	Characteristics, merits and demerits	30.11.2020	
61	30.11.2020	8.30 -9.20am	C	V	Government company	01.12.2020	
62	01.12.2020	9.30-10.20 am	D	V	characteristics	01.12.2020	
63	02.12.2020	12.30 -1.20pm	E	V	Distinction between government and non government company	01.12.2020	
64	03.12.2020	9.30-10.30 am	F	V	Merits of government company	07.12.2020	
65	04.12.2020	11.30-12.20 pm	A	V	Demerits of government company	07.12.2020	
66	07.12.2020	8.30 -9.20am	C	V	Comparison of three forms	07.12.2020	

Signature of the Faculty

*P. S. Jaiswal*

Signature of the HOD

*[Handwritten Signature]*

# SADAKATHULLAH APPA COLLEGE (AUTONOMOUS)

Rahmath Nagar, Tirunelveli - 627 011

## Online-Class Lesson Plan

Academic Year 2020-2021 [Odd Semester]

Department: PG & Research Department of Commerce

<b>Class</b>	: I M.COM
<b>Semester</b>	: I
<b>Name of the Faculty</b>	: Dr.A.BENAZIR
<b>Title of the Course</b>	: Entrepreneurship and Small Business
<b>Subject Code</b>	: 18PCCO14
<b>ICT Tools used</b>	: Google Classroom & Google Meet
<b>Text books</b>	: Entrepreneurial development – S.S Khanka
<b>Reference books</b>	: Entrepreneurial development – V.Balu
<b>e-resources</b>	: <a href="https://drive.google.com/file/d/1iLhCrTEfM8ZsA6hw0r5AHv5sivlS0zIR/view?usp=sharing">https://drive.google.com/file/d/1iLhCrTEfM8ZsA6hw0r5AHv5sivlS0zIR/view?usp=sharing</a> <a href="https://drive.google.com/file/d/1JnVMoX4cC59PsRfVgdejnYEmxzBJPHrX/view?usp=sharing">https://drive.google.com/file/d/1JnVMoX4cC59PsRfVgdejnYEmxzBJPHrX/view?usp=sharing</a> <a href="https://drive.google.com/file/d/1DJrKUTQ9pK9cmkmCG0DLnOka_SdFTYkv/view?usp=sharing">https://drive.google.com/file/d/1DJrKUTQ9pK9cmkmCG0DLnOka_SdFTYkv/view?usp=sharing</a> <a href="https://drive.google.com/file/d/1YWYQ6VcU9ul0UxinhbWIK_DyLPvkr8gi/view?usp=sharing">https://drive.google.com/file/d/1YWYQ6VcU9ul0UxinhbWIK_DyLPvkr8gi/view?usp=sharing</a> <a href="https://drive.google.com/file/d/1eb5JrKa2nGxKualz8JirIarPrqMMdPZR/view?usp=sharing">https://drive.google.com/file/d/1eb5JrKa2nGxKualz8JirIarPrqMMdPZR/view?usp=sharing</a> <a href="https://drive.google.com/file/d/1dGiAvFL0Oe_K1sufer_5egE6XM2veLp6/view?usp=sharing">https://drive.google.com/file/d/1dGiAvFL0Oe_K1sufer_5egE6XM2veLp6/view?usp=sharing</a> <a href="https://drive.google.com/file/d/1CMWfRR5dIoQmo99rTEWhqA8F3pflX6x6/view?usp=sharing">https://drive.google.com/file/d/1CMWfRR5dIoQmo99rTEWhqA8F3pflX6x6/view?usp=sharing</a> <a href="https://drive.google.com/file/d/1qmaEIoCLbVmDuPRqnkUfDOANTcbK43gd/view?usp=sharing">https://drive.google.com/file/d/1qmaEIoCLbVmDuPRqnkUfDOANTcbK43gd/view?usp=sharing</a> <a href="https://drive.google.com/file/d/1TbRt7FqfKpa9tZZA7u6mMtB0LJ4rnWts/view?usp=sharing">https://drive.google.com/file/d/1TbRt7FqfKpa9tZZA7u6mMtB0LJ4rnWts/view?usp=sharing</a> <a href="https://drive.google.com/file/d/17ypCqQOpq9M_30THdTLW1tONgOCAy0tt/view?usp=sharing">https://drive.google.com/file/d/17ypCqQOpq9M_30THdTLW1tONgOCAy0tt/view?usp=sharing</a> <a href="https://drive.google.com/file/d/1UL1WdcaJtdG4OypPLjjW2RPLyAtXvftt/view?usp=sharing">https://drive.google.com/file/d/1UL1WdcaJtdG4OypPLjjW2RPLyAtXvftt/view?usp=sharing</a> <a href="https://drive.google.com/file/d/1OPc2QK3-NCdazuf3iFeiz-BehNk17jya/view?usp=sharing">https://drive.google.com/file/d/1OPc2QK3-NCdazuf3iFeiz-BehNk17jya/view?usp=sharing</a> <a href="https://drive.google.com/file/d/13PySWzLKs7STgYFwGK_vcddTQYGFdhGr/view?usp=sharing">https://drive.google.com/file/d/13PySWzLKs7STgYFwGK_vcddTQYGFdhGr/view?usp=sharing</a> <a href="https://drive.google.com/file/d/1ooZR6fyaiX5eygOpURljjSABufrfx-a/view?usp=sharing">https://drive.google.com/file/d/1ooZR6fyaiX5eygOpURljjSABufrfx-a/view?usp=sharing</a> <a href="https://drive.google.com/file/d/1teo0011Z7F0Bmbo57OYMznWHDjEOaDSw/view?usp=sharing">https://drive.google.com/file/d/1teo0011Z7F0Bmbo57OYMznWHDjEOaDSw/view?usp=sharing</a> <a href="https://drive.google.com/file/d/1VyfM-BgAF3ravGbtF6rvW71O2Fu7Rj1F/view?usp=sharing">https://drive.google.com/file/d/1VyfM-BgAF3ravGbtF6rvW71O2Fu7Rj1F/view?usp=sharing</a> <a href="https://drive.google.com/file/d/1pVq4k3XwtSdBN3u7-4udAUUGJVhXvx4Z/view?usp=sharing">https://drive.google.com/file/d/1pVq4k3XwtSdBN3u7-4udAUUGJVhXvx4Z/view?usp=sharing</a> <a href="https://drive.google.com/file/d/1ZlpYv3CM-K61wNmVXqaYvshS0lCs3Jkl/view?usp=sharing">https://drive.google.com/file/d/1ZlpYv3CM-K61wNmVXqaYvshS0lCs3Jkl/view?usp=sharing</a> <a href="https://drive.google.com/file/d/1mb6SGNz8GERCN6MCuU3z_j22koxNETW8/view?usp=sharing">https://drive.google.com/file/d/1mb6SGNz8GERCN6MCuU3z_j22koxNETW8/view?usp=sharing</a> <a href="https://drive.google.com/file/d/1Iag-htQHeC10pD7xJk0KzfwEq4JBgXp/view?usp=sharing">https://drive.google.com/file/d/1Iag-htQHeC10pD7xJk0KzfwEq4JBgXp/view?usp=sharing</a> <a href="https://drive.google.com/file/d/14LK4jH4kJXvarOISZzQX3iCcWMkyIX8d/view?usp=sharing">https://drive.google.com/file/d/14LK4jH4kJXvarOISZzQX3iCcWMkyIX8d/view?usp=sharing</a>

Sl. No	Actual Date	Time	Order	Unit	Topics Planned	Date-Topics Covered on	Remarks
1	20.10.2020	9.30 – 10.30	A	I	Entrepreneurship – Introduction	20.10.2020	
2	21.10.2020	8.30 – 9.30	B	I	Concept & Evaluation	21.10.2020	
3	22.10.2020	11.30-12.30	C	I	Factors influencing Entrepreneurship	22.10.2020	
4	23.10.2020	10.30 – 11.30	D	I	Qualities of an entrepreneur	23.10.2020	
5	24.10.2020	10.30 – 11.30	E	I	Classification of Entrepreneur	24.10.2020	
6	27.10.2020	12.30 – 1.30	F	I	Role of an entrepreneur	27.10.2020	
7	28.10.2020	9.30 – 10.30	A	I	Entrepreneur & manager	28.10.2020	
8	29.10.2020	8.30 – 9.30	B	I	Entrepreneur & intrapreneur	29.10.2020	
9	31.10.2020	11.30-12.30	C	I	Entrepreneurship in economic development	31.10.2020	
10	02.11.2020	10.30 – 11.30	D	I	Elements of entrepreneurship	02.11.2020	
11	03.11.2020	10.30 – 11.30	E	I	Entrepreneurial environment	03.11.2020	
12	04.11.2020	12.30 – 1.30	F	I	MSME	04.11.2020	
13	05.11.2020	9.30 – 10.30	A	II	Starting a new business	05.11.2020	
14	06.11.2020	8.30 – 9.30	B	II	New business idea	06.11.2020	
15	07.11.2020	11.30-12.30	C	II	Identifying a suitable business	07.11.2020	



**Signature of the Faculty**

**Signature of the HOD**

No	Actual Date	Time	Order	Unit	Topics Planned	Date-Topics Covered on	Remarks
16	09.11.2020	10.30 – 11.30	D	II	Selection of project	09.11.2020	
17	10.11.2020	10.30 – 11.30	E	II	Project formulation	10.11.2020	
18	11.11.2020	12.30 – 1.30	F	II	Assessment of project feasibility	11.11.2020	
19	12.11.2020	9.30 – 10.30	A	II	Project report presentation	12.11.2020	
20	13.11.2020	8.30 – 9.30	B	II	Selecting right project	13.11.2020	
21	16.11.2020	11.30-12.30	C	II	Opportunity analysis - steps	13.11.2020	
22	17.11.2020	10.30 – 11.30	D	II	Project counselling & appraisal	21.11.2020	
23	18.11.2020	10.30 – 11.30	E	II	Project formulation	21.11.2020	
24	19.11.2020	12.30 – 1.30	F	II	Impact of globalisation in small business	23.11.2020	
25	20.11.2020	9.30 – 10.30	A	III	Incentive, subsidy & Bounty	23.11.2020	
26	21.11.2020	8.30 – 9.30	B	III	Advantages of incentives	24.11.2020	
27	23.11.2020	11.30-12.30	C	III	Need for incentives	24.11.2020	
28	24.11.2020	10.30 – 11.30	D	III	Various incentives by central government	25.11.2020	
29	25.11.2020	10.30 – 11.30	E	III	Various incentives by state government	25.11.2020	
30	26.11.2020	12.30 – 1.30	F	III	Incentives for development of industries in backward areas	26.11.2020	

  
Signature of the Faculty

Signature of the HOD

Sl. No	Actual Date	Time	Order	Unit	Topics Planned	Date-Topics Covered on	Remarks
31	27.11.2020	9.30 – 10.30	A	III	Entrepreneurial development Programme (EDP)	27.11.2020	
32	28.11.2020	8.30 – 9.30	B	III	Objectives of EDP	28.11.2020	
33	30.11.2020	11.30-12.30	C	III	Features & need of EDP	30.11.2020	
34	01.12.2020	10.30 – 11.30	D	III	Phases in EDP	01.12.2020	
35	02.12.2020	10.30 – 11.30	E	III	Problems faced by EDP	02.12.2020	
36	03.12.2020	12.30 – 1.30	F	III	Content & curriculum of EDP	03.12.2020	
37	04.12.2020	9.30 – 10.30	A	IV	Introduction to institutions	04.12.2020	
38	05.12.2020	8.30 – 9.30	B	IV	DIC	05.12.2020	
39	07.12.2020	11.30-12.30	C	IV	SIDO	07.12.2020	
40	08.12.2020	10.30 – 11.30	D	IV	NSIC	08.12.2020	
41	09.12.2020	10.30 – 11.30	E	IV	SSIC	09.12.2020	
42	10.12.2020	12.30 – 1.30	F	IV	SIDO	10.12.2020	
43	11.12.2020	9.30 – 10.30	A	IV	SISI	11.12.2020	
44	14.12.2020	8.30 – 9.30	B	IV	ITCOT	14.12.2020	
45	15.12.2020	11.30-12.30	C	IV	SIPCOT	15.12.2020	



**Signature of the Faculty**

**Signature of the HOD**



Sl No	Actual Date	Time	Order	Unit	Topics Planned	Date-Topics Covered on	Remarks
46	16.12.2020	10.30 - 11.30	D	IV	THC	16.12.2020	
47	17.12.2020	10.30 - 11.30	E	IV	SFC	17.12.2020	
48	18.12.2020	12.30 - 1.30	F	IV	SIDC	18.12.2020	
49	19.12.2020	9.30 - 10.30	A	V	Women entrepreneurs	19.12.2020	
50	21.12.2020	8.30 - 9.30	B	V	Qualities of women entrepreneur	21.12.2020	
51	22.12.2020	11.30-12.30	C	V	Need of women entrepreneur	21.12.2020	
52	23.12.2020	10.30 - 11.30	D	V	Function of women entrepreneurs	28.12.2020	
53	24.12.2020	10.30 - 11.30	E	V	Institutional support for women entrepreneur	26.12.2020	
54	26.12.2020	12.30 - 1.30	F	V	business opportunities available for women entrepreneurs	26.12.2020	
55	28.12.2020	9.30 - 10.30	A	V	Challenges faced by women entrepreneurs	28.12.2020	
56	29.12.2020	8.30 - 9.30	B	V	Remedies for the problems faced by women entrepreneurs	29.12.2020	
57	30.12.2020	11.30-12.30	C	V	Special schemes for women entrepreneurs	30.12.2020	
58	31.12.2020	10.30 - 11.30	D	V	Growth of women entrepreneurs in India	31.12.2020	
59	02.01.2021	10.30 - 11.30	E		Self help groups	02.01.2021	
60	04.01.2021	12.30 - 1.30	F	V	SHG & economic development	04.01.2021	
61	05.01.2021	9.30 - 10.30	A	V	SHG & economic development	05.01.2021	
62	06.01.2021	8.30 - 9.30	B	V	Successful women entrepreneurs	06.01.2021	

**Signature of the Faculty**

**Signature of the HOD**



**SADAKATHULLAH APPA COLLEGE (Autonomous)**  
Rahmath Nagar, Tirunelveli – 627 011

**I Internal Examination – November 2020**

Semester : I

Sub Code : 18PCC014

Max. Marks: 30

Time: 1 hr

**I M.Com**

**ENTREPRENEURSHIP AND SMALL BUSINESS**

**Section –A**

**(20\*1/5=10)**

**Answer all the questions**

**Choose the Correct answer**

1. The word "Entrepreneur" is derived from \_\_\_\_\_.
  - a. French
  - b. English
  - c. American
  - d. Latin
2. A \_\_\_\_\_ entrepreneur is one who introduce new product.
  - a. Drone
  - b. Fabian
  - c. adaptive
  - d. innovative
3. The entrepreneur who does not make any changes is called \_\_\_\_\_ entrepreneur.
  - a. Fabian
  - b. Adaptive
  - c. innovative
  - d. Drone
4. Entrepreneurial behaviours includes:
  - a. Solving problems
  - b. Taking initiatives
  - c. Taking responsibility
  - d. All of above
5. From the following which factor is affecting entrepreneurial growth:
  - a. Social
  - b. Economic
  - c. Psychological

- d. All of above
6. Entrepreneur arising within an organization is called \_\_\_\_\_
- a. Intrapreneur
  - b. entrepreneur
  - c. manager
  - d. all the above
7. Plans for an enterprise is prepared by \_\_\_\_\_ whereas they are executed by \_\_\_\_\_
- a. Entrepreneur, Manager
  - b. entrepreneur , intrapreneur
  - c. manager , employer
  - d. manager , intrapreneur
8. Entrepreneurship refers to \_\_\_\_\_
- a. Person
  - b. Function
  - c. both person and function
  - d. Technology
9. The most important function of an entrepreneur is
- a. managerial function
  - b. decision making function
  - c. risk assumption function
  - d. Function of innovation
10. Entrepreneurship is most likely to emerge under a specific social culture according to
- a. economists
  - b. Psychologist
  - c. Sociologist
  - d. None
11. An entrepreneur before deciding to establish an industry must be familiar with \_\_\_\_\_ environment of business.
- a. legal
  - b. political
  - c. economic
  - d. legal, political and economic
12. A feasibility analysis is \_\_\_\_\_.
- a. the process of evaluating the future of a project
  - b. establish the parameters of quantitative analysis
  - c. the measures of past performance
  - d. the analysis of project formulation
13. The expansion of PERT is
- a. Programme evaluation and review technique
  - b. Project evaluation and review technique

- c. Project evaluation and review testing
  - d. Plan evaluation and Review technique
14. CPM stands for
- a. control plan method
  - b. critical plan method
  - c. critical path method
  - d. criteria plan method
15. \_\_\_\_\_ feasibility is conducted to find out whether financial costs and returns are properly estimated.
- a. market
  - b. financial
  - c. technical
  - d. managerial
16. \_\_\_\_\_ is the internal source of idea generation.
- a. personal interest and hobbies
  - b. trade fair
  - c. exhibition
  - d. incentives
17. The factors to be considered while selecting the product is \_\_\_\_\_.
- a. market potential
  - b. degree of competition
  - c. availability of raw materials
  - d. All the above
18. Feasibility study is the process of \_\_\_\_\_.
- a. Project identification
  - b. Project formulation
  - c. Project selection
  - d. Project counseling
19. The entrepreneur can apply for permanent registration after \_\_\_\_\_.
- a. factory building is ready.
  - b. machinery, pollution control equipment installed
  - c. Power connection is established
  - d. All the above
20. \_\_\_\_\_ is conducted to determine whether the management and employees possess the required skills for managing business.
- a. financial feasibility
  - b. economic feasibility
  - c. technical feasibility
  - d. managerial feasibility

**Section - B**

**(3\*4=12)**

**Answer all questions**

1. A) Demonstrate the Factors that affect the entrepreneurship growth.

(OR)

B) State the role of an entrepreneur

2. A) Differentiate the functions of a manager and an entrepreneur.

(OR)

B) List out the types of project.

3. A) What are the sources of Project Identification?

(OR)

B) List out the criterion in project appraisal.

**Section - C**

**(1\*8=8)**

**Answer all questions**

- 4 A) Briefly explain the classification of entrepreneurs.

(OR)

B) Identify the Steps involved in establishing a small business

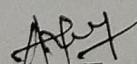


**SADAKATHULLAH APPA COLLEGE (AUTONOMOUS)**  
**Rahmath Nagar, Tirunelveli - 627 011**  
**Online-Class Lesson Plan**  
**Academic Year 2020-2021 [Odd Semester]**

**Department: Commerce**

<b>Class</b>	: I Mcom
<b>Semester</b>	: I
<b>Name of the Faculty</b>	: A.I.Shakul Hameed
<b>Title of the Course</b>	: Quantitative Techniques and Operations Research
<b>Subject Code</b>	: 18PCCO12
<b>ICT Tools used</b>	: Ms word, PowerPoint, Google classroom, Google meet
<b>Text books</b>	: Operation Research - P.R. Vittal
<b>Reference books</b>	: Operations Research - S. D. Sharma
<b>e-resources</b>	: <a href="https://classroom.google.com/c/MTk4MDI1NDg3NjEw">https://classroom.google.com/c/MTk4MDI1NDg3NjEw</a> <a href="https://drive.google.com/file/d/1zc0VzDMgFw0tLe02IZsiZhFmVhtWyeyZ/vi">https://drive.google.com/file/d/1zc0VzDMgFw0tLe02IZsiZhFmVhtWyeyZ/vi</a> <a href="https://drive.google.com/file/d/1zc0VzDMgFw0tLe02IZsiZhFmVhtWyeyZ/vi">ew?usp=sharing</a>

Sl. No	Actual Date	Time	Order	Unit	Topics Planned	Date-Topics Covered on	Remarks
1	20.10.2020	11.30	A	1	Probability - definition	20.10.2020	
2	21.10.2020	12.30	B	1	Calculation of probability	21.10.2020	
3	22.10.2020	8.30	C	1	Additio theories	22.10.2020	
4	23.10.2020	9.30	D	1	Multiplication theories	23.10.2020	
5	24.10.2020	12.30	E	1	Bayes Theorem	24.10.2020	
6	27.10.2020	9.30	F	1	Mathematical expectations	27.10.2020	
7	28.10.2020	11.30	A	1	Theoretical distribution	28.10.2020	

  
**Signature of the Faculty**

**Signature of the HOD**

Sl. No	Actual Date	Time	Order	Unit	Topics Planned	Date-Topics Covered on	Remarks
8	29.10.2020	12.30	B	1	Binomial distribution - Meaning - feature- - -	29.10.2020	
9	31.10.2020	8.30	C	1	Poisson distribution - meaning- feature	31.10.2020	
10	02.11.2020	9.30	D	1	Normal distribution	02.11.2020	
11	03.11.2020	12.30	E	1	Features of normal curve	03.11.2020	
12	04.11.2020	9.30	F	1	Additional problems	04.11.2020	
13	05.11.2020	11.30	A	2	Sampling- meaning	05.11.2020	
14	06.11.2020	12.30	B	2	Features	06.11.2020	
15	07.11.2020	8.30	C	2	Methods of sampling	07.11.2020	
16	09.11.2020	9.30	D	2	Hypothesis meaning	09.11.2020	
17	10.11.2020	12.30	E	2	Procedure of testing hypotheses	10.11.2020	
18	11.11.2020	9.30	F	2	Types of errors	11.11.2020	
19	12.11.2020	11.30	A	2	Two tailed test & One tailed test	12.11.2020	
20	13.11.2020	12.30	B	2	Standard error & Sampling distribution	13.11.2020	
21	16.11.2020	8.30	C	2	Estimations - properties of good estimation types - properties of good estimation	13.11.2020	CIA I
22	17.11.2020	9.30	D	2	Tests of significance of attributes	13.11.2020	CIA I

Signature of the Faculty

Signature of the HOD

Sl. No	Actual Date	Time	Order	Unit	Topics Planned	Date-Topics Covered on	Remarks
23	18.11.2020	12.30	E	2	Small samples	21.11.2020	CIA I
24	19.11.2020	9.30	F	2	Large samples	21.11.2020	CIA I
25	20.11.2020	11.30	A	3	Test of Significance of Small Sample	23.11.2020	CIA I
26	21.11.2020	12.30	B	3	Test of Significance of Small Sample	23.11.2020	
27	23.11.2020	8.30	C	3	't' test - Meaning - features -	23.11.2020	
28	24.11.2020	9.30	D	3	t' test - Meaning - features	24.11.2020	
29	25.11.2020	12.30	E	3	Application of t- test	25.11.2020	
30	26.11.2020	9.30	F	3	Application of t- test	26.11.2020	
31	27.11.2020	11.30	A	3	F' test - meaning - features-	27.11.2020	
32	28.11.2020	12.30	B	3	F' test - meaning - features	28.11.2020	
33	30.11.2020	8.30	C	3	Chi square test- definition and nature t -	30.11.2020	
34	01.12.2020	9.30	D	3	Properties of chi- square test	01.12.2020	
35	02.12.2020	12.30	E	3	Uses of chi- square test	02.12.2020	
36	03.12.2020	9.30	F	3	Uses of chi-square test	03.12.2020	

Signature of the Faculty

Signature of the HOD



SL No	Actual Date	Time	Order	Unit	Topics Planned	Date-Topics Covered on	Remarks
37	04.12.2020	11.30	A	4	Meaning- of OR	04.12.2020	
38	05.12.2020	12.30	B	4	Definition of OR	05.12.2020	
39	07.12.2020	8.30	C	4	Scope of OR	07.12.2020	
40	08.12.2020	9.30	D	4	Characteristics of OR	08.12.2020	
41	09.12.2020	12.30	E	4	Objectives of OR	09.12.2020	
42	10.12.2020	9.30	F	4	Linear programming - meaning	10.12.2020	
43	11.12.2020	11.30	A	4	Features	11.12.2020	
44	14.12.2020	12.30	B	4	Formulation of LPP	14.12.2020	
45	15.12.2020	8.30	C	4	Graphical solution	15.12.2020	
46	16.12.2020	9.30	D	4	simplex method	16.12.2020	
47	17.12.2020	12.30	E	4	simplex method	16.12.2020	
48	18.12.2020	9.30	F	4	Concept of duality	19.12.2020	
49	19.12.2020	11.30	A	5	Definition transportation problems	19.12.2020	
50	21.12.2020	12.30	B	5	Solution of transportation problems	21.12.2020	
51	22.12.2020	8.30	C	5	Methods - North West Corner Method	21.12.2020	CIA II

Signature of the Faculty

Signature of the HOD

Sl. No	Actual Date	Time	Order	Unit	Topics Planned	Date-Topics Covered on	Remarks
52	23.12.2020	9.30	D	5	Methods - North West Corner Method	26.12.2020	CIA II
53	24.12.2020	12.30	E	5	Least Cost Method	24-12-20	CIA II
54	26.12.2020	9.30	F	5	VAM	26-12-20	
55	28.12.2020	11.30	A	5	VAM	28-12-20	
56	29.12.2020	12.30	B	5	Assignment problem	29-12-20	
57	30.12.2020	8.30	C	5	Assignment problem	30-12-20	
58	31.12.2020	9.30	D	5	Game Theory - rules for game theory	31-12-2020	
59	04.01.2021	12.30	E	5	Pure strategy - mixed strategy	4-1-21	
60	05.01.2021	9.30	F	5	Rule of dominance	5-1-21	
	06.01.2021						

Signature of the Faculty

Signature of the HOD



**SADAKATHULLAH APPA COLLEGE (AUTONOMOUS)**

**Rahmath Nagar, Tirunelveli - 627 011**

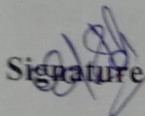
**Online-Class Lesson Plan**

**Academic Year 2020-2021[ODD Semester]**

**Department: PG and Research Department of Commerce**

Class	:	I M.Com
Semester	:	I
Name of the Faculty	:	Ed.Priyadharshini
Title of the Course	:	RETAIL MANAGEMENT
Subject Code	:	18PECO1A
ICT Tools used	:	Google Meet
Text books	:	
Reference books	:	
e-resources	:	

Sl No	Actual Date	Hour	Order	Unit	Topics Planned	Date-Topics Covered on	Remarks
1	04/08/20	3	A	I	Retail, Meaning	4/8/20	
2	06/08/20	5	C	I	Retail industry	6/8/20	
3	08/08/20	1	E	I	Functions of a retailer	8/8	
4	10/08/20	1	F	I	Changing retail landscape	10/8	
5	12/08/20	3	A	I	Retail in India	12/8	
6	14/08/20	5	C	I	Evolution of retail formats	14/8	
7	18/08/20	1	E	I	Theories of retail development	18/8	

  
Signature of the Faculty

Signature of the HOD

SL No	Actual Date	Time	Order	Unit	Topics Planned	Date-Topics Covered on	Remarks
8	19/08/20	1	F	I	Retail life cycle	19/8	
9	20/08/20	3	A	I	Classification of retail stores	20/8	
10	24/08/20	5	C	I	Franchising	24/8	
11	26/08/20	1	E	I	Types of franchising	26/8	
12	27/08/20	1	F	I	Franchising in India	27/8	
13	28/08/20	3	A	II	Retail strategy	28/8	
14	01/09/20	5	C	II	Retail perspective	1/9	
15	03/09/20	1	E	II	Retail branding	3/9	
16	04/09/20	1	F	II	Understanding the retail consumer	4/9	
17	05/09/20	3	A	II	Factors influencing the retail shopper	5/9	
18	08/09/20	5	C	II	Reasons for the change in the Indian consumer	8/9	
19	10/09/20	1	E	II	Market research	10/9	
20	11/09/20	1	F	II	A tool for understanding the retail markets and consumers	11/9	
21	12/09/20	3	A	II	Store locations, Types of locations	12/9	
22	15/09/20	5	C	II	Steps involved in choosing a retail location	15/9	

Signature of the Faculty

Signature of the HOD

Sl. No	Actual Date	Time	Order	Unit	Topics Planned	Date-Topics Covered on	Remarks
23	17/09/20	1	E	III	Retail merchandising and meaning	17/9	
24	18/09/20	1	F	III	Evolution of merchandising	18/9	
25	19/09/20	3	A	III	Factors affecting the merchandising function	19/9	
26	22/09/20	5	C	III	Functions of a merchandise manager	22/9	
27	24/09/20	1	E	III	Functions of a buyer	24/9	
28	25/09/20	1	F	III	Merchandise planning	25/9	
29	28/09/20	3	A	III	Merchandise buying, Branding strategies	28/9	
30	30/09/20	5	C	III	Category management	30/9	
31	03/10/20	1	E	III	Retail pricing and merchandise performance elements of retail price	3/10	
32	05/10/20	1	F	III	Analysing merchandise performance	5/10	
33	06/10/20	3	A	IV	Organisation structure in retail	6/10	
34	08/10/20	5	C	IV	Human resource management in retail	8/10	
35	10/10/20	1	E	IV	Ethics in retailing	10/10	
36	12/10/20	1	F	IV	Components of retail operations	12/10	

Signature of the Faculty

Signature of the HOD

Sl. No	Actual Date	Time	Order	Unit	Topics Planned	Date-Topics Covered on	Remarks
37	13/10/20	3	A	IV	Measures of financial performance	13/10	
38	15/10/20	5	C	IV	Retail management information systems	15/10	
39	17/10/20	1	E	IV	Need, Role	17/10	
40	19/10/20	1	F	IV	Factors affecting the use of technology	19/10	
41	20/10/20	3	A	IV	Applications of technology	20/10	
42	22/10/20	5	C	V	Retail marketing mix , STP Approach	22/10	
43	24/10/20	1	E	V	Retail image, Retail communication mix	24/10	
44	27/10/20	1	F	V	Point of purchase (POP) Displays, Servicing the retail customer	27/10	
45	28/10/20	3	A	V	Concept, Importance	28/10	
46	31/10/20	5	C	V	Consumer service as a part of retail strategy	31/10	
47	03/11/20	1	E	V	Measuring the gaps in service	3/11	
48	04/11/20	1	F	V	Customer relationship management in retail, Role of personal selling	4/11	
49	05/11/20	3	A	V	Retail selling process, Retail store design	5/11	
50	07/11/20	5	C	V	Store layouts	7/11	
51	10/11/20	1	E	V	Space planning, Visual merchandising	10/11	

Signature of the Faculty  
HOD

Signature of the

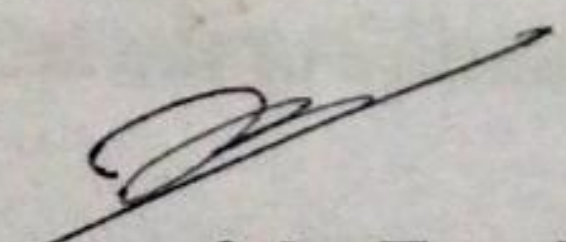


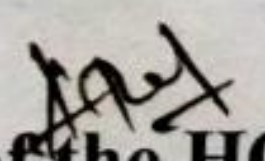
**SADAKATHULLAH APPA COLLEGE (AUTONOMOUS)**  
**Rahmath Nagar, Tirunelveli - 627 011**  
**Online-Class Lesson Plan**  
**Academic Year 2020-2021 [Odd Semester]**

**Department: PG & RESEARCH DEPARTMENT OF COMMERCE**

<b>Class</b>	: I M.Com
<b>Semester</b>	: First
<b>Name of the Faculty</b>	: J. ABDUL KHADER
<b>Title of the Course</b>	: INTERNATIONAL MARKETING
<b>Subject Code</b>	: 18PCCO13
<b>ICT Tools used</b>	: Google Classroom, Youtube and Google meet
<b>Text books</b>	: International Marketing – Francis Cherunilam
<b>Reference books</b>	: International Marketing – L. Natarajan
<b>e-resources</b>	: <a href="https://classroom.google.com/c/MTk3OTYyNTU3MTM2">https://classroom.google.com/c/MTk3OTYyNTU3MTM2</a>

Sl. No	Actual Date	Time	Order	Unit	Topics Planned	Date-Topics Covered on	Remarks
1	20.10.2020	12:30	A	I	Introduction to International Business	21.10.2020	
2	21.10.2020	11:30	B	I	International Marketing – meaning & definition	21.10.2020	
3	22.10.2020	9:30	C	I	Nature of International Marketing	23.10.2020	
4	23.10.2020	8:30	D	I	Nature of International Marketing	23.10.2020	
5	24.10.2020	11:30	E	I	Significance of International Marketing	27.10.2020	
6	27.10.2020	10:30	F	I	Significance of International Marketing	28.10.2020	
7	28.10.2020	12:30	A	I	Problems in International Marketing	29.10.2020	

  
Signature of the Faculty

  
Signature of the HOD


Sl. No	Actual Date	Time	Order	Unit	Topics Planned	Date-Topics Covered on	Remarks
8	29.10.2020	11:30	B	I	Factors determining from national to transnational	31.10.2020	
9	31.10.2020	9:30	C	I	International Marketing Orientations	02.11.2020	
10	02.11.2020	8:30	D	I	EPRG framework	02.11.2020	
11	03.11.2020	11:30	E	I	Environment of Intl Marketing	03.11.2020	
12	04.11.2020	10:30	F	I	Factors determining from national to transnational	03.11.2020	
13	05.11.2020	12:30	A	II	Foreign market – definition and intro	04.11.2020	
14	06.11.2020	11:30	B	II	How the foreign market operates	04.11.2020	
15	07.11.2020	9:30	C	II	Stages in Foreign market selection	05.11.2020	
16	09.11.2020	8:30	D	II	Stages in Foreign market selection	05.11.2020	
17	10.11.2020	11:30	E	II	Product decisions	06.11.2020	
18	11.11.2020	10:30	F	II	Types of Product	07.11.2020	
19	12.11.2020	12:30	A	II	Global Market Segmentation	09.11.2020	
20	13.11.2020	11:30	B	II	What is Product Positioning?	09.11.2020	
21	16.11.2020	9:30	C	II	International Positioning of Products	10.11.2020	
22	17.11.2020	8:30	D	II	Product Planning	10.11.2020	

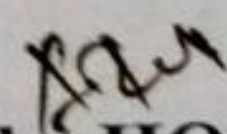
Signature of the Faculty

Signature of the HOD



Sl No	Actual Date	Time	Order	Unit	Topics Planned	Date-Topics Covered on	Remarks
23	18.11.2020	11:30	E	II	Stages in New Product Development	11.11.2020	
24	19.11.2020	10:30	F	II	Management of International brands	11.11.2020	
25	20.11.2020	12:30	A	III	What is Pricing?	12.11.2020	
26	21.11.2020	11:30	B	III	Factors affecting Pricing	13.11.2020	
27	23.11.2020	9:30	C	III	Types and methods of Pricing	21.11.2020	
28	24.11.2020	8:30	D	III	Promotion of international products	23.11.2020	
29	25.11.2020	11:30	E	III	Factors affecting the promotion	24.11.2020	
30	26.11.2020	10:30	F	III	International Pricing policies	25.11.2020	
31	27.11.2020	12:30	A	III	Environment of Pricing	26.11.2020	
32	28.11.2020	11:30	B	III	International advertising	27.11.2020	
33	30.11.2020	9:30	C	III	Personal Selling	28.11.2020	
34	01.12.2020	8:30	D	III	Personal Selling	30.11.2020	
35	02.12.2020	11:30	E	III	Sales Promotion	01.12.2020	
36	03.12.2020	10:30	F	III	Sales Promotion	02.12.2020	

  
Signature of the Faculty

  
Signature of the HOD

Sl. No	Actual Date	Time	Order	Unit	Topics Planned	Date-Topics Covered on	Remarks
37	04.12.2020	12:30	A	IV	Channels of Distribution in Intl Marketing	03.12.2020	
38	05.12.2020	11:30	B	IV	Channels of Distribution in Intl Marketing	04.12.2020	
39	07.12.2020	9:30	C	IV	Functions of Channels	05.12.2020	
40	08.12.2020	8:30	D	IV	Functions of Channels	07.12.2020	
41	09.12.2020	11:30	E	IV	Selection of Channels – factors affecting	08.12.2020	
42	10.12.2020	10:30	F	IV	Selection of Channels – factors affecting	09.12.2020	
43	11.12.2020	12:30	A	IV	Managing the channels	10.12.2020	
44	14.12.2020	11:30	B	IV	Managing the channels	11.12.2020	
45	15.12.2020	9:30	C	IV	Selection of Foreign distributors	14.12.2020	
46	16.12.2020	8:30	D	IV	Selection of Foreign distributors	15.12.2020	
47	17.12.2020	11:30	E	IV	Managing the channels	16.12.2020	
48	18.12.2020	10:30	F	IV	Managing the channels	17.12.2020	
49	19.12.2020	12:30	A	V	Evolution of International Marketing	18.12.2020	
50	21.12.2020	11:30	B	V	Emerging issues in international marketing	19.12.2020	
51	22.12.2020	9:30	C	V	Emerging issues in international marketing	21.12.2020	

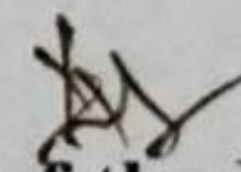
Signature of the Faculty

Signature of the HOD

Sl. No	Actual Date	Time	Order	Unit	Topics Planned	Date-Topics Covered on	Remarks
52	23.12.2020	8:30	D	V	Developments in international marketing	21.12.2020	
53	24.12.2020	11:30	E	V	Services of International marketing	28.12.2020	
54	28.12.2020	10:30	F	V	Role of IT in international marketing	28.12.2020	
55	29.12.2020	12:30	A	V	Role of IT in international marketing	29.12.2020	
56	30.12.2020	11:30	B	V	Impact of Globalisation	30.12.2020	
57	31.12.2020	9:30	C	V	Impact of Globalisation	31.12.2020	
58	04.01.2021	8:30	D	V	Role of WTO in International Marketing	04.01.2021	
59	05.01.2021	11:30	E	V	Role of IMF in International Marketing	05.01.2021	
60	06.01.2021	10:30	F	V	Revision	06.01.2021	



Signature of the Faculty



Signature of the HOD